

UNITED STATES DISTRICT COURT
DISTRICT OF NEVADA

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UNITED STATES OF AMERICA,

Case No. 2:11-cr-00267-MMD-CWH

Plaintiff,

ORDER

HEIDI HAISCHER.

(Def.'s Motion for New Trial – dkt. no. 102)

Defendant.

I. SUMMARY

Before the Court is Defendant Heidi Haischer's Motion to Set Aside Verdict and Request for New Trial (dkt. no. 102). For the reasons set forth below, Haischer's Motion is denied.

II. BACKGROUND

On July 20, 2011, the United States filed an indictment against Haischer alleging that she perpetrated a mortgage fraud scheme in which she, along with her ex-boyfriend, Kelly Nunes, submitted false loan applications to obtain financing for two properties located in Las Vegas, Nevada. The Indictment alleged that Mr. Nunes recruited Ms. Haischer to act as a straw buyer for the purchase of these two properties, and that they both completed mortgage loan applications containing materially false and fraudulent representations and material omissions. (Dkt. no. 1.)

On November 9, 2012, a jury found Haischer guilty of one count of wire fraud and one count of conspiracy to commit wire fraud. (Dkt. no. 101.) On November 26, 2012,

1 Haischer timely filed the instant Motion seeking to set aside that verdict and requesting a
2 new trial. (Dkt. no. 102.) The government opposes the Motion. (Dkt. no. 103.)

3 **III. LEGAL STANDARD**

4 Pursuant to Federal Rule of Criminal Procedure 33(a), “[u]pon the defendant’s
5 motion, the court may vacate any judgment and grant a new trial if the interest of justice
6 so requires.” Although determining whether to grant a motion for a new trial is left to the
7 district court’s discretion, “it should be granted only in exceptional cases in which the
8 evidence preponderates heavily against the verdict.” *United States v. Pimentel*, 654
9 F.2d 538, 545 (9th Cir. 1981) (citation and internal quotation marks omitted). Moreover,
10 the defendant bears the burden of persuasion. *United States v. Endicott*, 869 F.2d 452,
11 454 (9th Cir. 1989). Such an extraordinary remedy is appropriate, for example, when a
12 court makes an erroneous ruling during the trial and that, but for that erroneous ruling,
13 the outcome of the trial would have been more favorable to the defendant. See *United*
14 *States v. Butler*, 567 F.2d 885, 891 (9th Cir. 1978).

15 **IV. DISCUSSION**

16 Haischer requests a new trial on three grounds: (1) inappropriate exclusion of
17 admissible evidence relating to domestic abuse; (2) inappropriate exclusion of evidence
18 demonstrating lender negligence; and (3) the improper re-opening of the government’s
19 case-in-chief to prove identity. The Court reviews each ground separately.

20 **A. Exclusion of Domestic Abuse Evidence**

21 Haischer argues that the Court improperly excluded evidence of domestic abuse
22 and violence, including photographs showing her physical injuries resulting from that
23 abuse. In order to demonstrate why this argument fails, a recounting of the relevant
24 events leading up to this evidence’s exclusion is in order.

25 **1. Timeline of Events**

26 On October 10, 2012, the United States filed a pre-trial Motion in Limine to
27 exclude the introduction of any duress evidence. (Dkt. no. 58.) Haischer opposed the
28 Motion arguing that an early determination of this evidence’s admissibility was

1 premature. (Dkt. no. 70.) The Court disagreed, but ruled that Haischer may introduce
2 evidence of duress only upon a pre-trial proffer of evidence. (Dkt. no. 81.) The Court set
3 an evidentiary hearing for November 5, 2012, to determine whether Haischer can make
4 a *prima facie* showing of duress. (*Id.* at 7.)

5 At the November 5, 2012, hearing, Haischer's counsel represented to the Court
6 that he intended to present a duress defense. (Dkt. no. 84.) Haischer called Penny
7 Haischer, her twin sister, to testify about the domestic abuse, as well as Doris Jean
8 Mitchell. (*Id.*) The Court took the matter under advisement, and issued its ruling
9 denying the government's Motion to exclude the evidence on November 6, 2012. (Dkt.
10 no. 88.)

11 After the close of the government's case on November 9, 2012, Haischer's
12 counsel began his opening argument. During argument, he informed the jury that
13 duress is not at issue in the case, but that evidence of abuse will be revealed that
14 demonstrates Haischer's state of mind. Upon objection, Haischer's counsel informed the
15 Court and the government at sidebar that he did not intend to pursue the duress
16 defense. At sidebar, and again during a break in trial, the Court restated its November 6,
17 2012, ruling and ordered that Haischer could introduce evidence of domestic abuse only
18 in connection with a duress defense because the prejudicial effect of the evidence
19 admitted on a non-duress theory of relevance substantially outweighs its probative
20 value. Haischer objected, arguing that it is nonetheless relevant and highly probative.
21 Haischer bases her request for a new trial on this objection, arguing that admission of
22 domestic violence evidence is not limited to cases involving defense of duress, and that
23 she is entitled to a new trial as a result.

24 **2. Theories of Relevance**

25 Haischer essentially argues that evidence of domestic abuse may be relevant on
26 two distinct theories of admissibility. The Court admitted this evidence under the first
27 theory, but excluded it under the second theory per Fed. R. Evid. 403.

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1 Haischer could have argued (and did initially argue) that she intended to commit
2 the illegal acts only because she was under threat of harm as shown by the evidence of
3 domestic abuse. This theory of relevance falls under the rubric of a duress defense – an
4 affirmative defense that a defendant deploys that acts as a legally acceptable
5 justification for the commission of an illegal act. See *United States v. Homick*, 964 F.2d
6 899, 905 (9th Cir. 1992) (discussing elements of duress defense in the context of
7 domestic violence). Like self-defense, or the defense of necessity, a duress defense
8 excuses a criminal act because it would be manifestly unjust to hold accountable an
9 actor who performed the act only because she was under a palpable threat of harm.
10 See *United States v. Gordon*, 526 F.2d 406, 407 (9th Cir. 1975) (defining duress). Had
11 Haischer pursued this theory, her claim for admissibility would have been on solid
12 ground. As explained in the Court’s November 6, 2012, Order, the probative value of
13 duress evidence is high, and outweighs any prejudicial impact of that evidence. But as
14 Haischer declined to pursue this theory mid-trial, she must fall back on the second
15 theory, which led the Court to correctly exclude the evidence.

16 The second theory of relevance is not an affirmative defense. Rather, this theory
17 attempts to negate the essential element of intent required for a conviction of conspiracy
18 or fraud. Haischer was entitled to present evidence, to the extent such evidence existed,
19 that she did not intend to defraud banks. This theory requires that she show her sincere
20 belief that her acts were lawful such that she could not have held the requisite intent to
21 commit fraud or conspiracy. It is not clear, however, that evidence of domestic abuse is
22 probative on this point. In order to prove her sincere intent, she might conceivably have
23 argued that she believed Kelly Nunes’ representations of the scheme’s legality because
24 of his emotional and physical domination of her. This theory of relevance thus requires a
25 factfinder to conclude that Kelly Nunes’ abuse of Haischer created an atmosphere where
26 Haischer was more likely to believe that Nunes’ scheme was lawful notwithstanding
27 Haischer’s experience gained from working in the mortgage industry and from obtaining
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1 a prior mortgage loan.¹ This is less probative than if offered on a duress theory, for it
2 would have required the jury to make a number of inferential leaps and to ignore other
3 relevant evidence. Haischer would have been forced to reduce the size of the logical
4 leaps the jury was required to overcome on this second theory of admissibility, greatly
5 diminishing the probative value, if any, of the evidence of abuse.

6 The relatively low probative value of the evidence of abuse under the second
7 theory is far outweighed by the factors listed under Fed. R. Evid. 403. While these forms of
8 prejudice existed with respect to the first theory of admissibility, the diminished probative
9 value on the non-duress theory tips the scales in favor of exclusion.² Allowing evidence
10 of abuse carried the real risk of inappropriately influencing the jury by eliciting sympathy
11 for Haischer without providing more than nominal probative value. Second, admitting
12 evidence on a non-duress theory risked creating a mini-trial and siphoning the Court's
13 time into litigating the presence of abuse, which ultimately carries little probative weight
14 for the determination of Haischer's guilt. Lastly, admission of this evidence could have
15 confused the jury into believing that domestic abuse exonerates Haischer – a fact that
16 may be true for duress, but not on a non-duress theory. In sum, since Haischer could
17 not demonstrate why the evidence's probative value is not substantially outweighed by
18 its prejudicial impact, the Court denied Haischer's requests to admit evidence of abuse.
19 Moreover, the Court properly instructed the jury to disregard evidence of abuse that had
20 been admitted to support Haischer's duress defense before she abandoned it at the

22 ¹At trial, Haischer argued that she did not question Kelly Nunes and did what he
23 told her to do because of the nature of their relationship.

24 ²This is particularly true for the photographic evidence, which may be more
25 prejudicial than ordinary testimonial evidence offered by a witness. See *United States v. Brady*, 579 F.2d 1121, 1129 (9th Cir. 1978) (explaining that unless a photograph is "of
26 such gruesome and horrifying nature that its probative value is outweighed by the
danger of inflaming the jury," the power to exclude graphic photographs rests squarely
within the court's discretion). While Haischer is correct that a court cannot deny the
introduction of any corporeal photograph as a matter of course, and that courts in other
cases admitted photographs more graphic than the ones at issue here, the Court
correctly determined that in the context of this case, the photographs should be excluded
under Fed. R. Evid. 403, even if offered in connection with Haischer's duress defense.

1 close of the government's case. Consequently, the Court did not err in excluding this
2 evidence, and Haischer has not met her burden to demonstrate the need for a new trial.

3 **B. Exclusion of Lender Negligence Evidence**

4 Haischer also argues that the Court improperly excluded all evidence of lender
5 negligence. This argument fails for the reasons set forth in the Court's October 24,
6 2012, Order. (See dkt. no. 81 at 5-6.) Haischer suggests that the Court's previous order
7 misunderstood the relevance of lender negligence to Haischer's defense. Instead of
8 viewing it as an affirmative defense, Haischer argues, the Court ought to have looked at
9 such evidence as going to the existence of an intent to defraud. But that is precisely the
10 theory of relevance that the law proscribes introducing such evidence for.

11 This Court has previously held that loose lending practices are relevant only to
12 challenge the materiality of a misrepresentation, an essential element of a fraud
13 conviction. See, e.g., *United States v. Wagner*, No. 2:10-cr-399, 2012 WL 4482403, at
14 *1-2 (D. Nev. Sep. 26, 2012). What Haischer cannot do, however, is argue that the
15 banks' loose lending practices are probative as to her intent to defraud. The intent to
16 defraud requires not that Haischer's misrepresentations *actually* deceived or influenced
17 the lender, but that Haischer knew her representations to the bank were untrue and that
18 she made them in order to deceive or cheat. See *United States v. Rashid*, 383 F.3d
19 769, 778-79 (8th Cir. 2004), *judgment vacated on other grounds by Abu Nahia v. United*
20 *States*, 546 U.S. 803 (2005). Put differently, whether or not lenders negligently or
21 loosely lent money to customers lends no probative weight to whether Haischer knew
22 that her misrepresentations were deceptive. So long as she knew of their falsity and
23 knew the lenders would be deceived as to their truth, Haischer intended to defraud
24 irrespective of whether the lender would have loaned her the money otherwise.
25 Accordingly, the Court did not err in refusing to admit evidence of loose lending practices
26 and instructing the jury on lender negligence, and Haischer has not met her burden to
27 seek a new trial on this ground.

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1 **C. Identification of Haischer**

2 Lastly, Haischer makes the incredible argument that a new trial ought to be held
3 because the government failed to properly identify her as the charged individual during
4 its case-in-chief. In light of the fact that the Court allowed the government to re-open its
5 case-in-chief to correct the government's inadvertent and technical omission, the Court
6 will not vacate a jury's considered conviction of Haischer.

7 "A motion for judgment of acquittal should be granted only if, viewing the evidence
8 in the light most favorable to the government, no rational trier of fact could find beyond a
9 reasonable doubt that the defendant is the person who committed the charged crime."

10 *United States v. Alexander*, 48 F.3d 1477, 1490 (9th Cir. 1995) (citing *United States v. Lucas*, 963 F.2d 243, 247 (9th Cir. 1992)). The government correctly points out that an in-court identification of a defendant is not a requirement for conviction. *Alexander*, 48 F.3d at 1490. "For example, an in-court identification is not necessary when the defendant's attorney himself identifies his client at trial." *Id.* "Moreover, the failure of any witnesses to point out that the wrong man had been brought to trial can be eloquent and sufficient proof of identity." *Id.* (internal quotations and citation omitted).

Here, Haischer's counsel identified himself as Heidi Haischer's attorney at trial. No government or defense witnesses contested Haischer's identity. Haischer herself spoke up to correct the mispronunciation of her name by a witness during the government's case-in-chief. And most importantly, the Court properly exercised its discretion to reopen the government's case-in-chief for the express purpose of identifying Haischer as the defendant. See *United States v. Blankenship*, 775 F.2d 735, 740 (6th Cir. 1985) ("Reopening is often permitted to supply some technical requirement such as the location of a crime – needed to establish venue – or to supply some detail overlooked by inadvertence."). Haischer has not demonstrated any kind of prejudice resulting from the reopening of the government's case. In light of the ample evidence at trial that supported Haischer's identification, as well as the government's identification after

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1 reopening, Haischer's request for a new trial on this ground borders on the frivolous, and
2 is denied.

3 **V. CONCLUSION**

4 Accordingly, IT IS ORDERED that Defendant Heidi Haischer's Motion to Set
5 Aside Verdict and Request for New Trial (dkt. no. 102) is DENIED.

6 DATED THIS 3rd day of January 2013.
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9 MIRANDA M. DU
10 UNITED STATES DISTRICT JUDGE
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